

### Overview

The **Maxial** Hotel and Resort Management System is a comprehensive, fully integrated suite of modules covering Front Office, Trust Accounting, Point Of Sale, Back Office/Finance,Inventory & Materials Management, Conference and Banqueting and Activities/Tour desk. All the major requirements for any busy Hotel or Resort.

**Maxial's** Integrated "Total System Approach" means data flows seamlessly between all modules eliminating unnecessary time consuming and error prone re-keying of data. The windows based Front Office, Touch Screen POS and Activities modules, with on-line help, offer an outstanding range of features that are continually enhanced in constant consulation with customers and industry leaders worldwide.

**Maxial** is a modular system that allows you to use as few or as many modules as you require with most modules able to operate in a stand alone environment if required.

**Maxial** is a long established and proven product, constantly evolving and keeping pace with market trends and emerging technologies without sacrificing the functionality, stability and reliability it has built over many years. It has survived many changes in the market over the past 20 years and will continue to do so.

It is your only choice for a fully functioned, modular system that can do it all in an integrated solution from a single supplier.

It is the right choice.



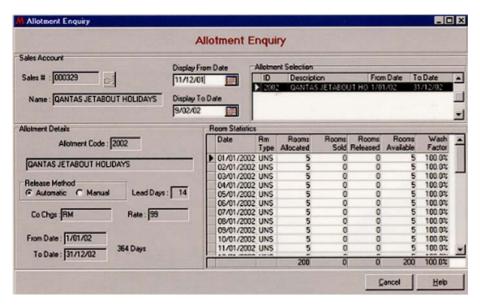


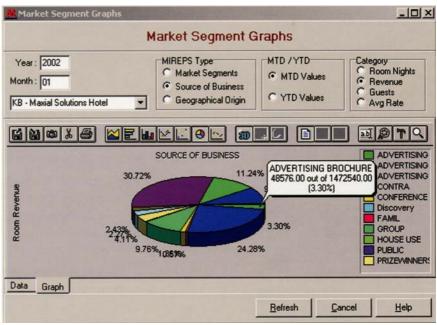
#### Who are they and where did they come from...

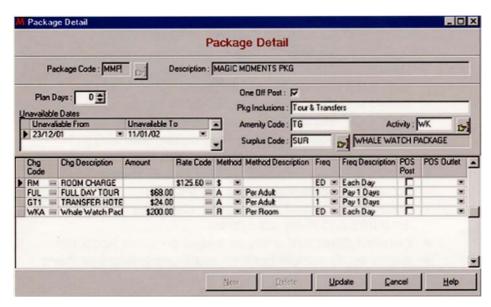
Maxial's Sales & Marketing module provides an enormous and diverse amount on information which can be used to analyse who your customers are and where they are coming from. Included are.

- Detailed Booking reports
- Detailed Sales Analysis reports by:
  - Group or Sales accounts
  - · Room or Bed nights
  - Fiscal or Calendar periods
  - Activity by Current, MTD or YTD
  - Various sorting options
- Marketing Information Reporting System (MIREPS) allows the user to create report in their desired format and allows unlimited items broken down by:
  - Market Segment (Business type)
  - Source (Email, Fax, Agent, 008 etc)
  - Geography (Where guests come from)
- Forecast future business by Mireps and periods showing occupancy percentages and values
- Materialization and productivity reporting by Sales accounts and Mirep categories.
- Detailed Allotment analysis based on Sales Accounts
- Ability to do comprehensive and flexible Package Plans









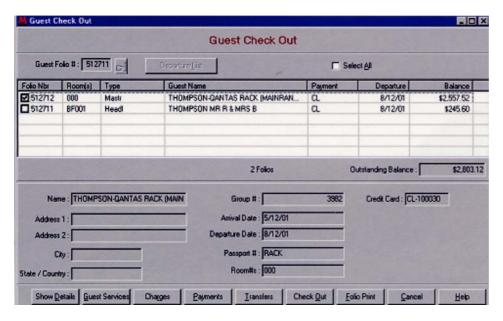
## Front Office

#### Know who you are checking in & do it quickly....

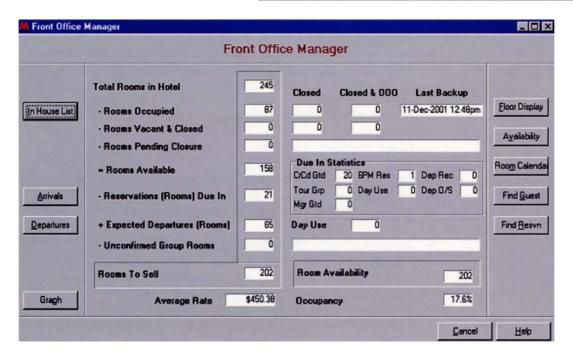
Maxial's Front Office let's you know all your guest needs before they arrive with a comprehensive integrated Guest Services function and gives you all the tools to make their stay friendly and efficient with a minimum of effort by:

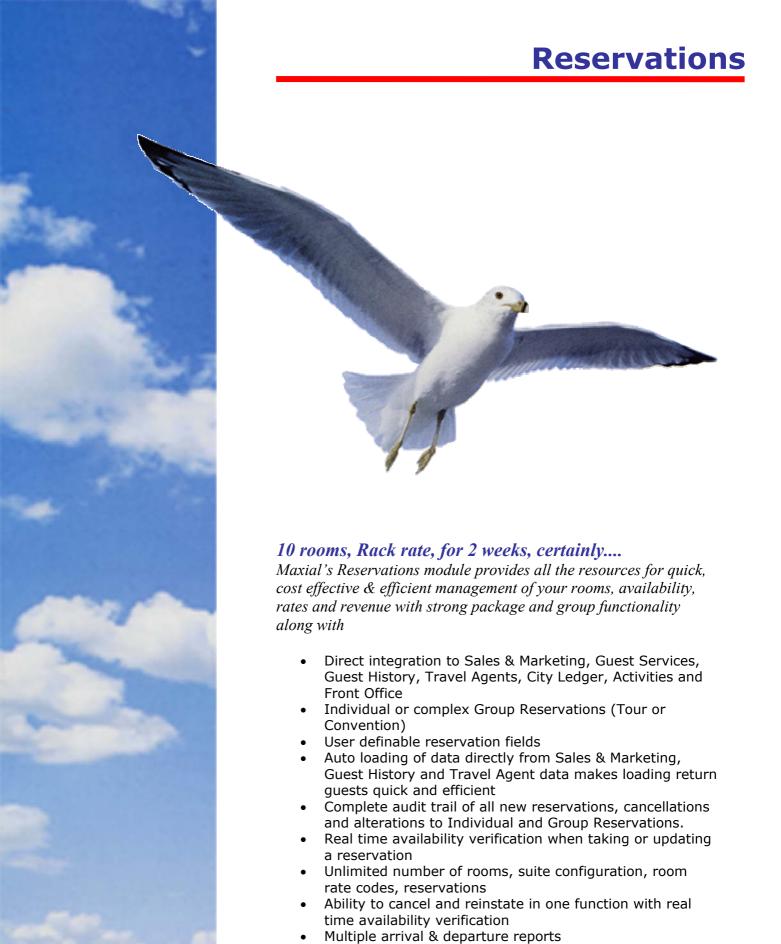
- Direct integration with Sales & Marketing, Reservations, Guest Services, Guest History, Travel Agents, Maintenance, City Ledger, Activities, Housekeeping and Point Of Sale
- Express Individual & Group Check Ins
- Flexible Rooms Management allows you to, Move a guest, Add & split sharers, Add PABX names only, Add or delete an extra room
- Real Time Hotel Status (includes internal availability balancing) Interactive screen allowing for drill down functionality
- Automatic creation of Company Master Accounts
- Automatic re-routing of charges / Automatic recurring Charges
- Guest messages are active over entire system including POS
- Offset corrections so they don't print on guest folio
- Foreign Currency Exchange & Settlement
- Express Individual Guest & Group Check Out
- Unlimited folio splitting
- Ability to batch post transactions
- 'No Shut Down' feature during Night Audit allows continual guest service with the ability to use all functions during the night audit process
- Comprehensive Guest History functionality
- Full Folio History functionality with ability to print past folios

Hotel & Resort Solutions









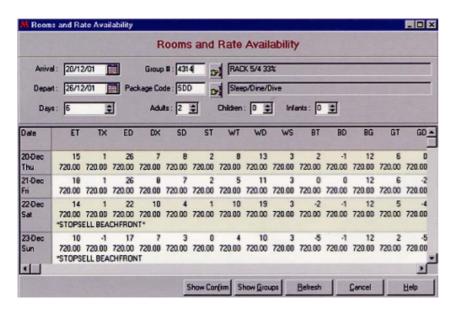
existing reservation

or by room type Print Group labels

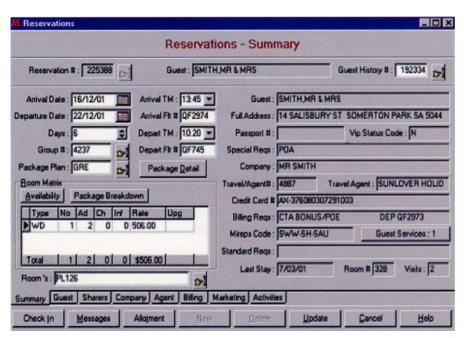
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Ability to repeat reservation information or copy from an

Overselling ability up to a user defined limit, whole hotel

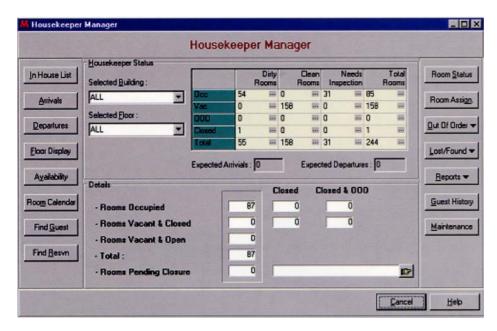


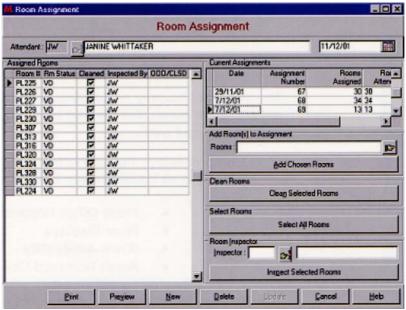


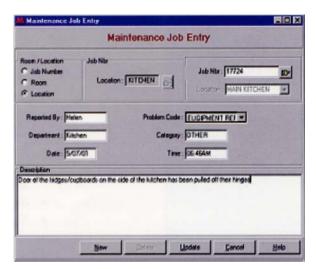


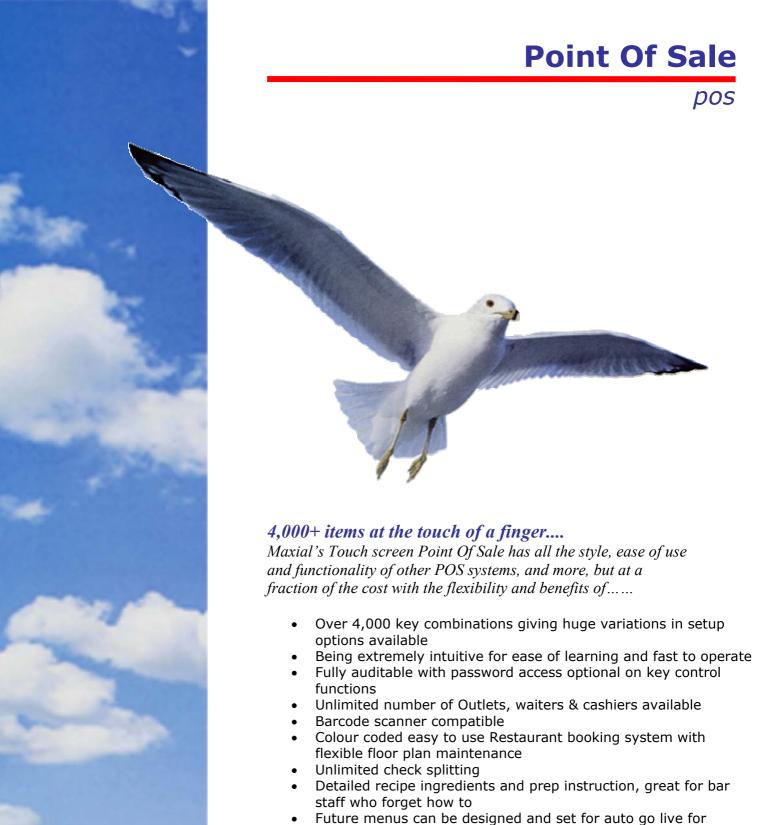


#### & maintenance









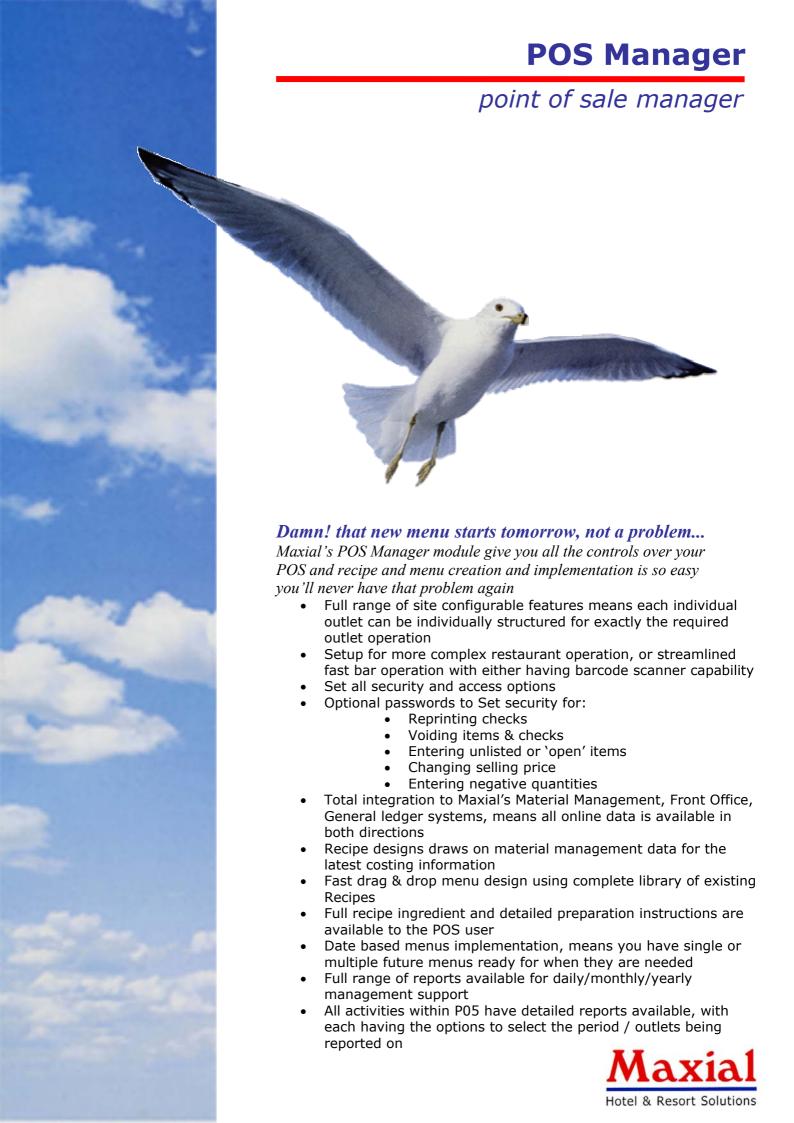
- Future menus can be designed and set for auto go live for nominated dates and times
- Able to settle with full range of payment methods including foreign currency
- Choice of thermal roll dockets or pre-printed stationery customer bills
- Support of automatic EFTPOS cash out adjustments to cashiers Banks
- Foreign exchange standard feature in settlement options
- Direct printing to kitchen printers
- Direct relationship with Maxial's comprehensive Materials
  Management, Stocktaking, Front Office and Accounting modules
- Full inventory stock decrementation & item ingredient substitution based on POS sales
- Full sales reporting and inquiries



#### pos

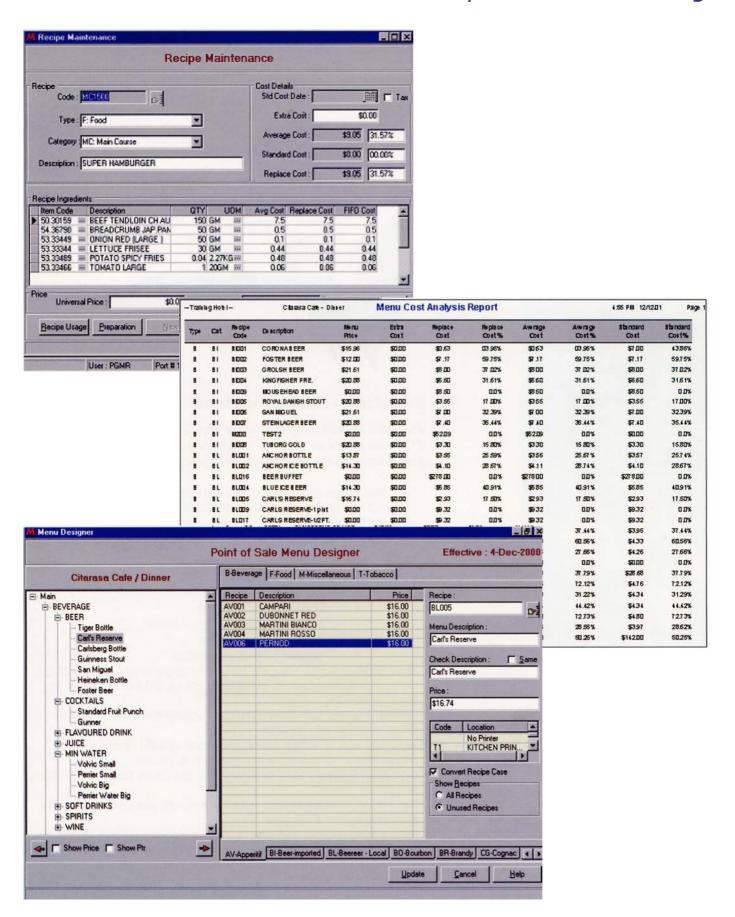


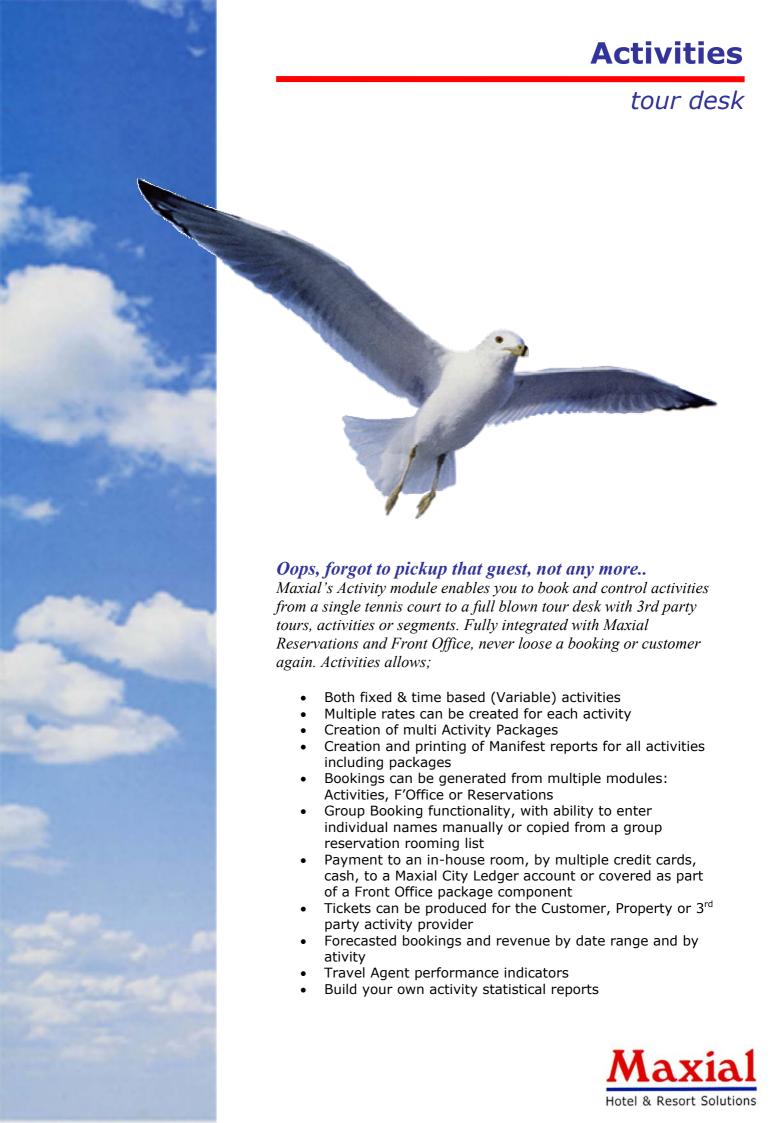
PO Box 750, Fortitude Valley, QLD 4006 Australia **Telephone:** +61 7 3852 **Facsimile:** +61 7 3852 3199



#### **POS Manager**

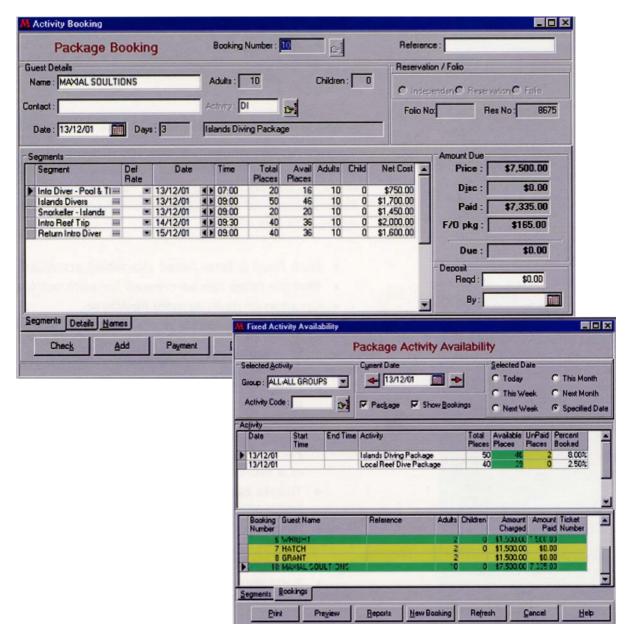
#### point of sale manager

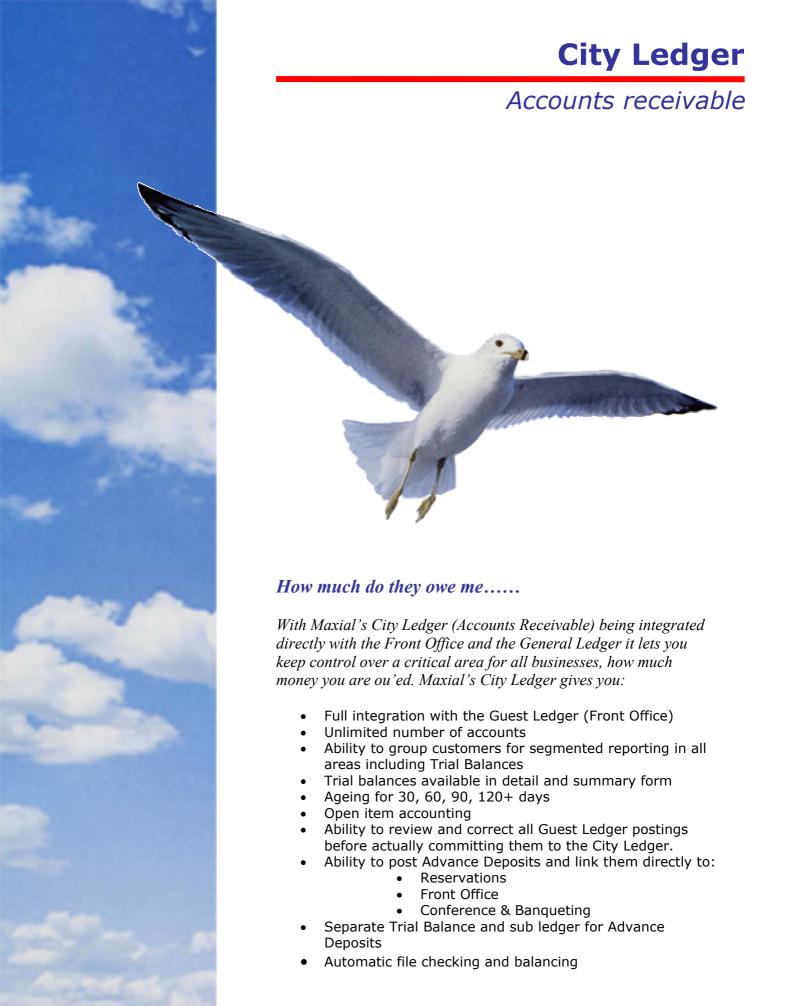




#### tour desk

	Training Hotel	Activity Manifest Report - 13/12/01 Islands Diving Package								1229 11/12/01	
Status	GuestName	unt	Adultanid	Ticket No	Pickup Time Destina	Pickup Point ition	Booking No	Booking Name Reference	Taken By Taken On	Activity Package	
nto 🗆 w	er - Pool &	Start : 7:00:00	Anish:900	00	Mat Place 1:20	Comments:					
Ext	HATCH,1 HATCH,2		1/0				7	натен	P GMR 5/12/01		
Ext	GRANT,1 GRANT,2		1/0				8	GRANT	P G M R 5/12/01		
RES	VAN DER HOE HATCH, JUSSH		1/0		1/0 1/00		10	MAXIAL SOULTIONS	PGMR 7/12/01		
	WHITTAKER, W		1.0 1.0								
	ROLDAN, MR J		1/0								
	GILLAM, MR PE		1/0								
	GRANT, MR MIN		1/0								
	GRAY, ME HEL		1/0								
	RICKARDS, ME		1/0								
Totall	Total Numbers : 0		14/0								







#### **Travel Agents**



#### Commissions make the rooms go round.....

Maxial's Travel Agents module is a seamless component of the Front Office and fully integrated with it as well as Accounts Payable and the General Ledger The TravelAgents module is:

- Fully integrated with the Guest Ledger (Front Office)
- Fully integrated with the General Ledger
- A sub ledger of Accounts Payable
- Commissions can be calculated on any charge within the system, not just room rates
- All commissions are calculated on user defined percentages
- Ability to also track agent room nights
- Create new agent records whilst entering reservations
- Ability to review and change all commissions prior to approval and acceptance
- Commissions can automatically be withheld dependant upon the status of the agents AIR account.
- Ability to automatically print cheques
- Detailed reporting and enquiries
- Automatic file checking and balancing



# Accounts Payable

#### Pay them the right amount, with ease.....

Max/al's Accounts Payable module allows you to pay your accounts, simply quickly and for the right amount. Being fully integrated with Maxial's purchasing and receiving modules means no re-keying of data and therefore eliminating re-keying errors. It gives you:

- Full integration with Inventory, Purchasing and General Ledger modules
- Inventory costs are immediately updated with current purchase prices meaning all POS recipe and menu costings have up to date values
- Print Cheques automatically on pre-printed stationery
- Cancel a cheque print run & restart at the last good cheque printed, no need to cancel all cheques
- Create unlimited number of vendor records
- Able to create manual invoices
- Multiple due date options for automated processing & aging
- Numerous reporting options including detailed and summary Trial Balances
- Bank reconciliation
- Automated file balancing



#### **General Ledger**



#### As simple as you like, or not.....

Maxiafs General Ledger can operate simply or is equally effective when setup to utilize it's full complexity Journals are loaded directly from Accounts Payable, City Ledger (AIR), Travel Agents and the Guest Ledger (Front Office). With a tree structure from the posting level accounts at the base to the control (balancing) account at the top all levels are updated simultaneously ensuring your ledger remains balanced. With the General Ledger you:

- Have flexibility in the format of the Chart Of Account numbers
- Have no limit to the number of accounts
- Are able to enter full budgets with multiple application options
- A fully independent statistical tree able to work in conjunction with the financial tree and give complete statistical reporting on areas such as covers, hours etc.
- Are fully auditable at every level
- Have the ability to post
  - Standing Journals
  - Allocations
  - Accruals
- Have a flexible inbuilt report generatior as well as the ability to load data directly into MS Excel formatted reports
- You can leave periods open for up to 13 months with the ability to post back to previous periods

